

## Urgent and Important

Dear Colleagues and Fellow Estimators,

Re: California State University, Sacramento  
Construction Management Program, Reno Competition

Our industry faces challenges and opportunities every day. Perhaps the most serious challenge, which is at the same time a great opportunity, is finding and hiring talented individuals for our industry who will contribute to the professionalism, the expertise, and the longevity of our businesses. Sacramento ASPE chapter strongly supports the Construction related programs of local universities and colleges including California State University, Sacramento Construction Management Program.

The CM Program at CSUS is one of very few in the nation that requires a business minor as a requirement for graduation. The CM graduates from CSUS are better prepared to perform in an entrepreneurial manner when working in our industry because they have been given a basis for understanding that contractors are business people who are concerned about a quality product and a profitable business.

The education committee of the Sacramento ASPE chapter believes to enhance the education of the CSUS students, they should get opportunities to compete in construction industry project competitions against other universities and colleges in the western United States with CM programs such as Arizona State University, Cal Poly, Oregon State, and University of Washington. For the past five years, the CSUS students have competed in the ASC Student Competition (Reno Competition) and have placed in the top three of at least one of the division categories and **in 2008 captured an unprecedented three national titles!** To put in perspective the magnitude of this accomplishment, no school in the history of the almost 30 year old competition has ever captured three national wins in the same year. This year we are planning to support a total of 7 CSUS Teams in various categories.

While your Sacramento ASPE chapter providing financial and resources for the CSUS Reno Competition, we are in need of your company and personal support too.

To help support everyone's future, please submit donations no later than February 1st, 2009. Checks should be made payable to **SACRAMENTO CONSTRUCTION MANAGEMENT EDUCATION FOUNDATION** or **(SCMEF)** and in the memo write **“For ASC Student Competition.**

Please bring your donation checks to the Friday 1/8/2010 lunch meeting or mail to:

ASPE c/o Vanir Construction Management, Inc.

4540 Duckhorn Dr, Suite 300

Sacramento, CA 95834-2597

Attention: Ben Sabati

Thank you for supporting the CM Program at CSUS. This is one contribution that you will find will reap rich rewards for our industry and for your business for years to come.

You can also access the Plan of Excellence for the program and more information on the CM Program's website at [www.csus.edu/cm](http://www.csus.edu/cm) and follow SCMEF's progress at [www.scmef.org](http://www.scmef.org).

Sincerely

ASPE Sacramento Chapter –

Paul Martin, President - Rodney Riddle and Ben Sabati, Education Committee