



AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS  
GREAT SALT LAKE CHAPTER 51



# General Dinner Seminar

Thursday, Sept. 17<sup>th</sup> – 5:00 PM to 6:30 PM

## Mountainlands Area Plan Room

LOCATION:

583 West 3560 South Suite #4 Salt Lake City, UT

### Topic: Bid & Proposal Writing

Find out what Generals are looking for on your bids. Learn how to write scope letters and present your bid so that you have a better chance of winning the bid. Also, we will talk about why some low bids are really not the low bids. Other topics will be timing and construction marketing.

Mike Luke of Mountainlands Area Plan Room will be the presenter and will share his experience of what it takes to provide the winning bid. Please join us for this informative seminar.



**RSVP by 9/15/09 Dinner will be provided**  
**Cost: Members-\$20, Non-members-\$25**

Please RSVP ASAP so that we can make sure we have enough food for everyone.  
Please RSVP to Spencer Bradley, by email at [sbradley@wadman.com](mailto:sbradley@wadman.com) or by fax at 801-337-2517.

Company \_\_\_\_\_ Names (1) \_\_\_\_\_  
(2) \_\_\_\_\_ (3) \_\_\_\_\_

Pay by Cash, Check or Credit Card (Visa or MasterCard Only) at the door or by Credit Card on our website! [www.aspe51.com](http://www.aspe51.com)

**Please sign up at <http://www.meetup.com/aspe51> to easily RSVP and hear about other upcoming events.**

## Mountainlands Area Plan Room

Special thanks to

for hosting our meeting!